



Installing Strategy Mapper from AppExchange

1. From Setup -> Expand Build -> Click on AppExchange Marketplace -> Enter in Strategy Mapper in the search box -> hit enter on your keyboard (**Figure 1**).

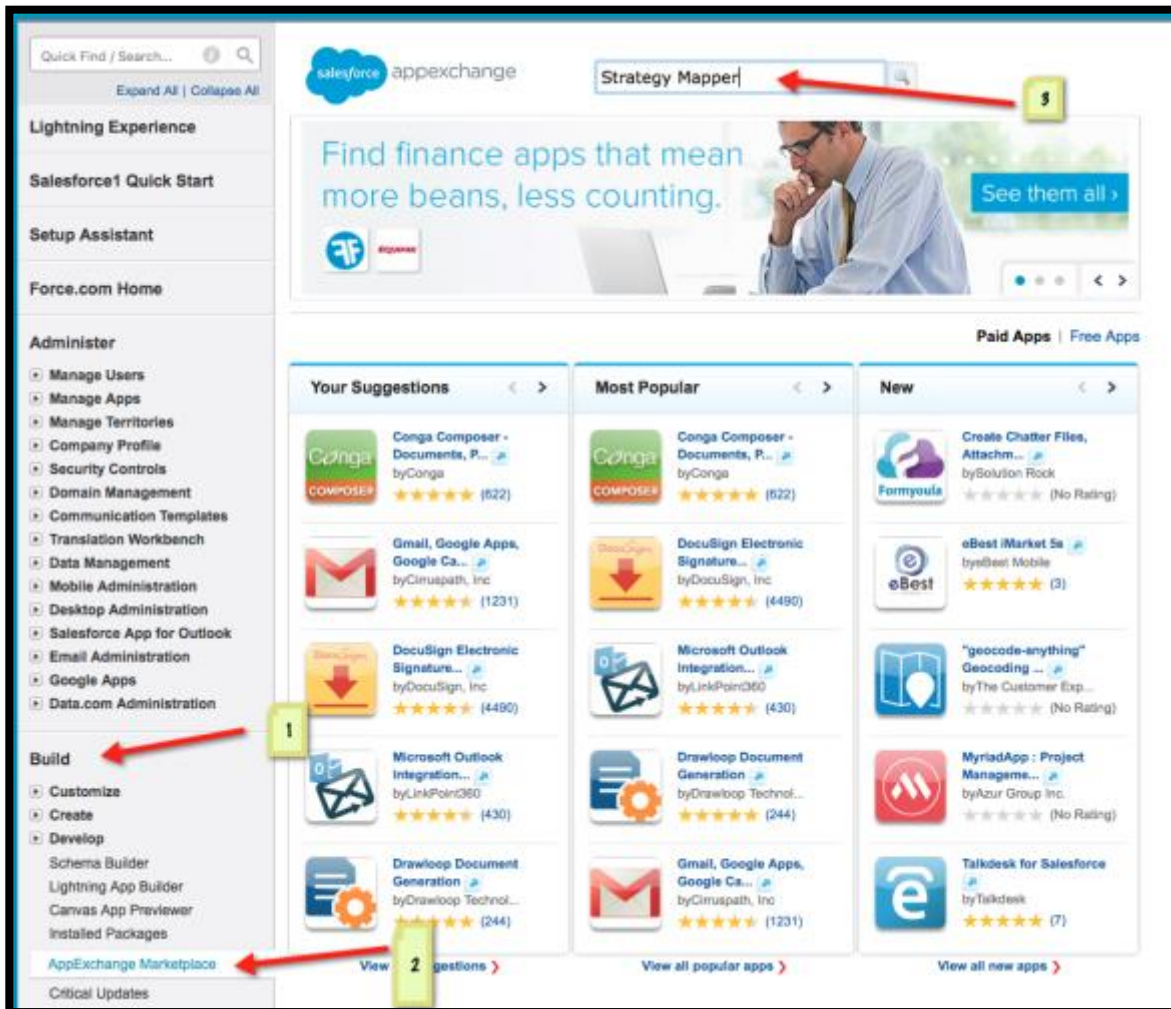


Figure 1

2. Click on the Strategy Mapper panel -> click on Get it Now (**Figure 2**).



Figure 2

3. Click on the appropriate selection (for this example we will Install in production) (**Figure 3**).

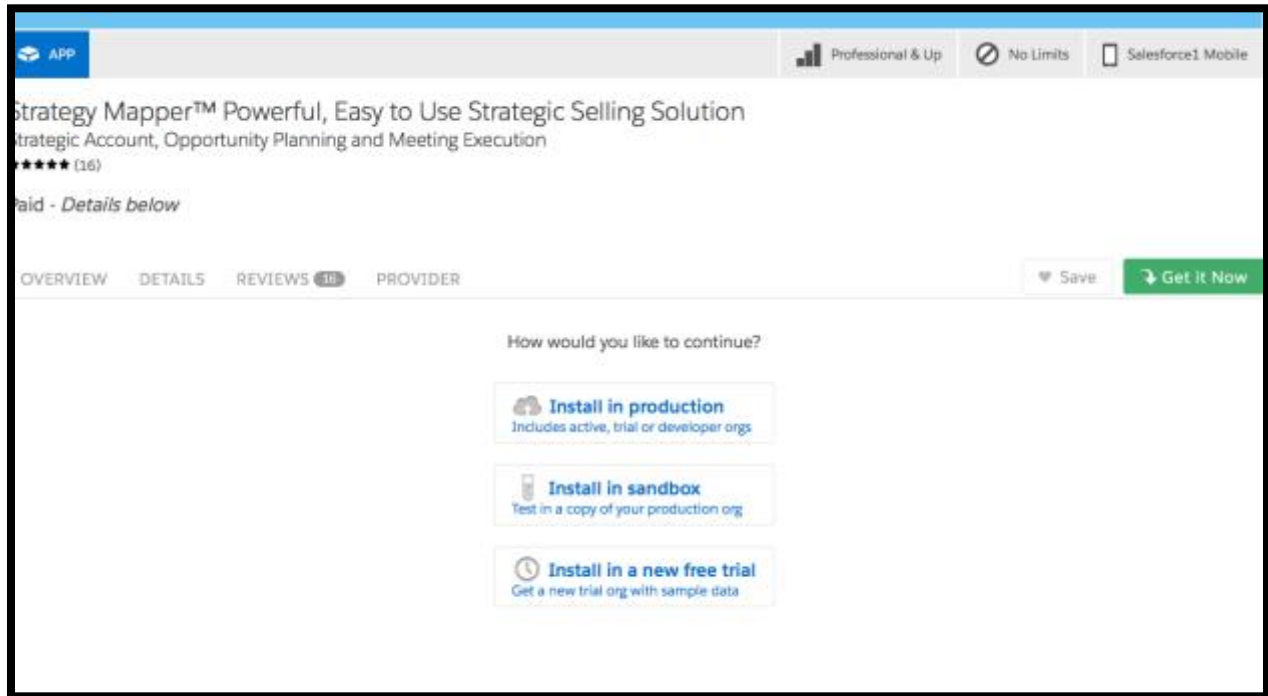


Figure 3

4. Click 'I have read and agree to the terms and conditions' -> Confirm and Install (**Figure 4**)

NOTE: Our full licensing agreement is accessible from the following link: [Point N Time Software Master Subscription Services Agreement](#).

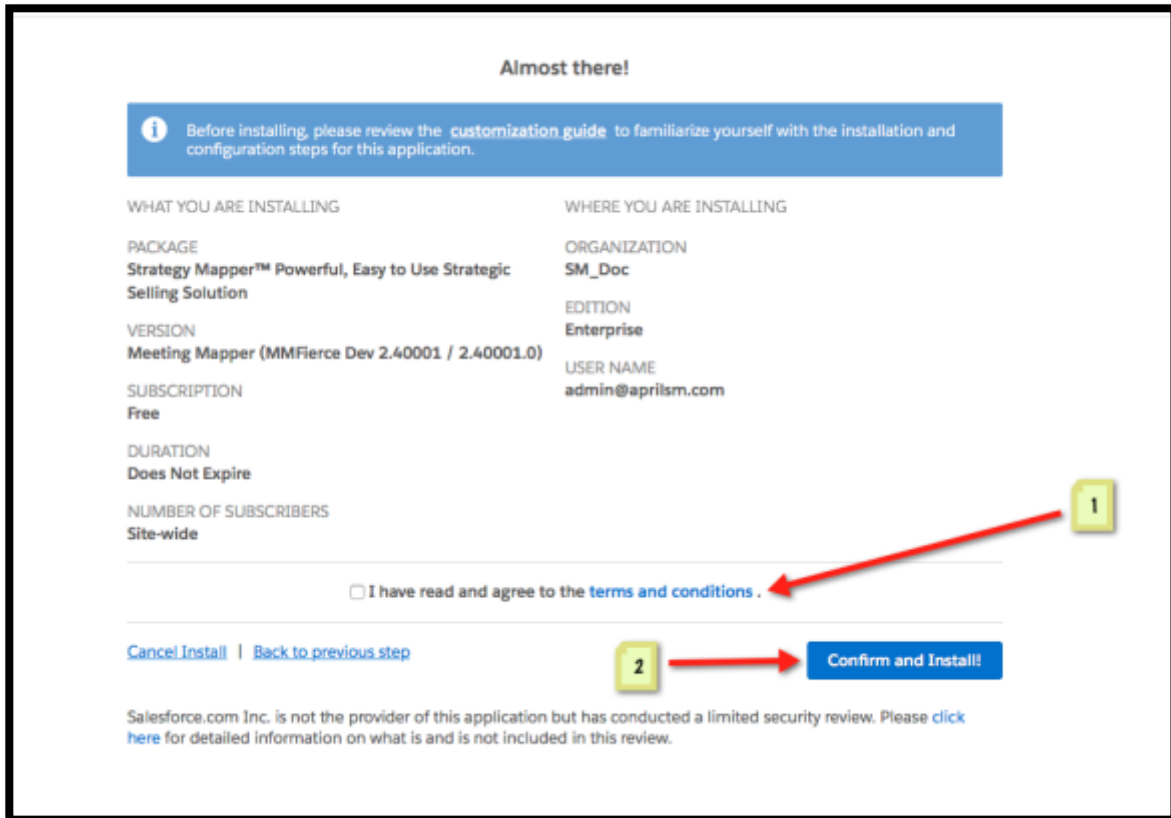


Figure 4

- 5. Enter in your Salesforce credentials if required.
- 6. Click Install for All Users (Strategy Mapper utilizes per user licensing model) -> click Install (**Figure 5**).

NOTE: *Salesforce Professional edition only has one option for installation 'Install for All Users'.*

App Name	Publisher	Version Name	Version Number
Strategy Mapper™ Powerful, Easy to Use Strategic Selling Solution	Point N Time Software	MMFierce Dev 2.40001	2.40001

Description
Strategy Mapper converges account, opportunity and meeting planning in a single solution that helps sales teams, managers and executives collaborate and plan strategies and execute tactics, to win in strategic accounts driving more revenue and win rates.

Additional Details [View Components](#) [API Access](#)

Figure 5

7. Click 'Yes, grant access to these third-party web sites' – click Continue
8. NOTE: LinkedIn integration is for future versions of Strategy Mapper (**Figure 6**).

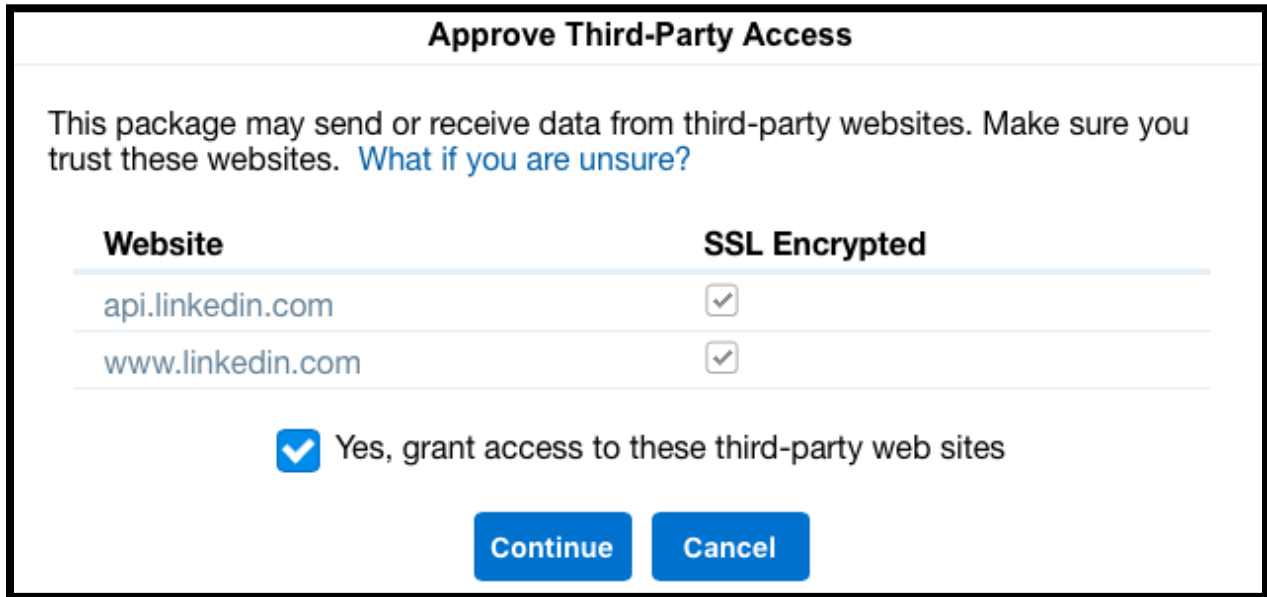


Figure 6

NOTE: The Strategy Mapper installation process takes approximately 10 – 15 minutes.

9. Click Done (Figure 7).

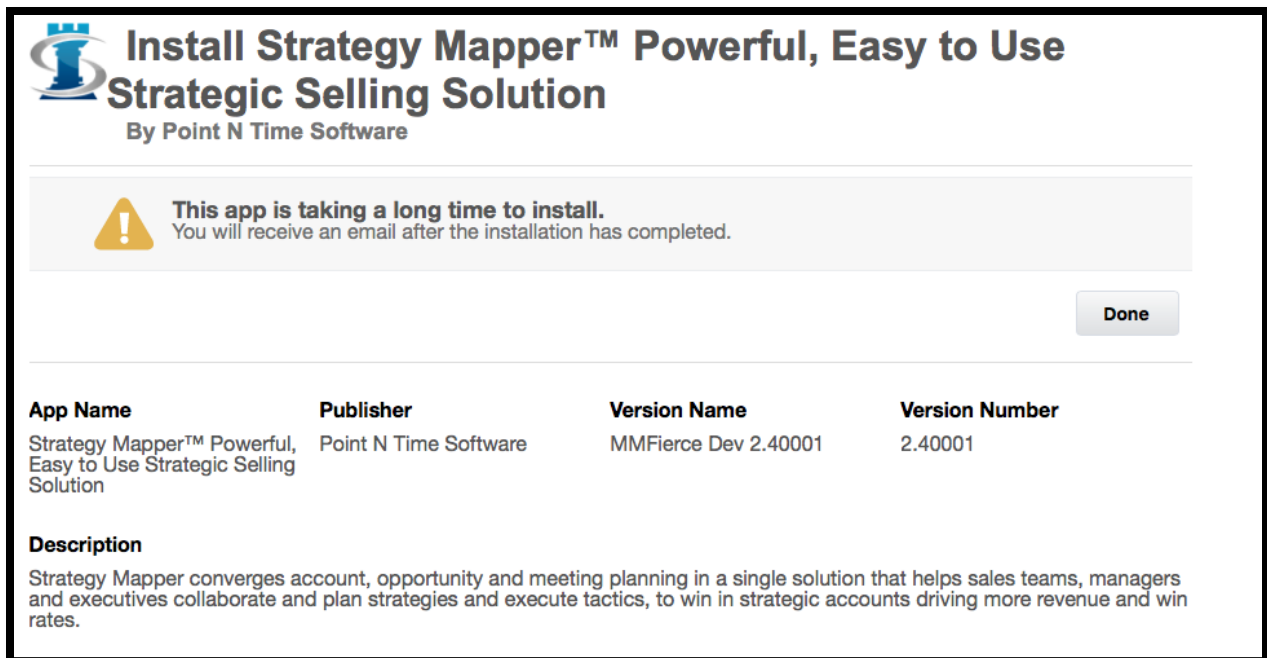


Figure 7

Installing Strategy Mapper

When you or the Salesforce administrator receives this notification from Salesforce, Strategy Mapper is installed and ready to be setup (**Figure 8**).

```

Your request to install package "Meeting Mapper HWFierce Dev 1.40001" was successful.

Organization: SP_Doc (00036000000ry15)
User: Travis Davis (00536000001Q2N)
Package: Meeting Mapper (04tc0000000In7)

Some components, such as custom objects, custom report types, and workflow rules, must be activated using the package deploy process, before they are available to your organization.
    
```

Figure 8

You can also view if Strategy Mapper was installed by clicking in Installed Packages (**Figure 9**).



Figure 9